



because information travels  
**Eclipse**security LLC **ASSESS CASE STUDY**

### **CLIENT GOALS**

- Verify and quantify exposure of confidential information
- Insulate competitive advantage/proprietary technology
- Restore customer confidence

### **SITUATION OVERVIEW**

One of the largest global independent real estate financial companies was experiencing:

- Virus exposure
- Hacking
- Security infringements due to:
  - Unethical behavior by disgruntled employees
  - Inadvertent error by untrained personnel

Poor audits, extensive corporate restructuring, and experienced breaches eroded customer confidence and internal morale. Without a clear identification of the scope of past breaches or ability to forecast additional sources of vulnerability, the company was concerned about protecting its CRM data and ultimately its proprietary technology.

### **ECLIPSECURITY SOLUTION**

Recognizing that security infringements were widespread in location and varied in medium, Eclipsesecurity Texas office developed a customized cross-divisional and multi-functional enterprise security assessment within the company's headquarters and 4 regional locations. The total security assessment included:

- Information security policy, management, and fulfillment
- Security operations
- Asset classification and control
- Business continuity management, metrics, and yield
- Personnel security
- Physical and environmental security
- Access control systems development and maintenance
- Regulatory compliance



## **RESULTS**

5 Eclipsesecurity consultants engaged for 10 weeks uncovered 1,600 vulnerabilities and information security insufficiencies. Eclipsesecurity then was retained to design and implement a multifaceted remediation plan to quickly and adeptly manage all strategic insulation points.

With Eclipsesecurity now as its security firm of record, the financial institution has experienced a 91% reduction in breaches and 96% reduction in vulnerabilities.

- Customer confidence restored.
- Proprietary technology secured.